## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 SEPTEMBER 2011

	Notes	2011 Shs'000	2010 Shs'000
SALES	5	11,805,399	12,726,920
COST OF SALES		(9,672,452)	(10,239,726)
GROSS PROFIT		2,132,947	2,487,194
OTHER OPERATING INCOME - NET	6	66,743	57,929
DISTRIBUTION COSTS	7(a)	(525,743)	(466,479)
ADMINISTRATIVE EXPENSES	7(b)	(1,633,896)	(1,148,111)
FINANCE INCOME	8(a)	155,639	107,560
FINANCE COSTS	8(b)	(416,188)	(472,119)
NET FOREIGN EXCHANGE GAINS		17,579	15,576
SHARE OF (LOSS)/PROFIT OF ASSOCIATE	9(a)	(6,651)	3,337
(LOSS)/PROFIT BEFORE TAXATION	10	(209,570)	584,887
TAXATION CHARGE	11(a)	28,424	(178,216)
(LOSS)/PROFIT FOR THE YEAR	12	(181,146)	406,671
OTHER COMPREHENSIVE INCOME:			
SHARE OF OTHER COMPREHENSIVE INCOME OF ASSOCIATE		-	-
EXCHANGE DIFFERENCE ARISING ON TRANSLATION OF FOREIGN OPERATIONS		(11,862)	(20,891)
TOTAL OTHER COMPREHENSIVE LOSS FOR THE YEAR		(11,862)	(20,891)
TOTAL COMPREHENSIVE (LOSS)/INCOME FOR THE YEAR		(193,008)	385,780
(LOSS)/EARNINGS PER SHARE:			
BASIC AND DILUTED (LOSS)/EARNINGS PER SHARE	13	(Shs 0.31)	Shs 0.70

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION FOR THE YEAR ENDED 30 SEPTEMBER 2011

	Notes	2011	2010
CAPITAL AND RESERVES		Shs'000	Shs'000
Share capital	14	291,355	291,355
Retained earnings		4,061,264	4,341,778
Revaluation surplus		858,107	875,281
Translation reserve		(65,297)	(53,435)
Shareholders' funds		5,145,429	5,454,979
Non-current liabilities			
Deferred taxation	15	96,971	228,032
Borrowings - other	16	274,959	143,529
Retirement benefits obligations	17	59,472	52,737
		431,402	424,298
		5,576,831	5,879,277
REPRESENTED BY			
Non-current assets			
Property and equipment	19(a)	1,736,268	1,552,569
Investment properties	20	23,133	23,735
Investment in associate	9(a)	81,983	86,639
Prepaid operating lease rentals	22	233,918	230,233
Deferred trade receivables	23	195,042	549,544
		2,270,344	2,442,720
Current assets			
Inventories	24	8,531,892	7,134,919
Trade and other receivables	25	3,502,726	4,924,510
Taxation recoverable	11(c)	101,377	20,794
Cash and bank balances		172,773	144,764
		12,308,768	12,224,987
Current liabilities			
Trade and other payables	. 27	4,112,272	3,372,941
Borrowings – other	16	2,723,014	1,957,997
Borrowings – Post Import Finance (PIF)	16	2,126,679	3,421,002
Unclaimed dividends	28	40,316	36,490
		9,002,281	8,788,430
Net current assets		3,306,487	3,436,557
		5,576,831	5,879,277

The financial statements on pages 10 to 64 were approved and authorised for issue by the board of directors on 30 January 2012 and were signed on its behalf by:

Director	Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2011

	Share capital Shs'000	Retained earnings Shs'000	Revaluation surplus Shs'000	Translation reserve Shs'000	Total Shs'000
At 1 October 2009	291,355	4,121,793	892,543	(32,544)	5,273,147
Profit for the year Other comprehensive income:	-	406,671	-	-	406,671
Exchange difference on translation of foreign operations	-	-	-	(20,891)	(20,891)
Total comprehensive income for the year	-	406,671	-	(20,891)	385,780
Transfer of excess depreciation		24,660	(24,660)	-	_
Deferred taxation on excess depreciation	-	(7,398)	7,398	-	-
Dividends declared – 2009	-	(203,948)	-	-	(203,948)
At 30 September 2010	291,355	4,341,778	875,281	(53,435)	5,454,979
At 1 October 2010	291,355	4,341,778	875,281	(53,435)	5,454,979
Loss for the year Other comprehensive income:	-	(181,146)	-	-	(181,146)
Exchange difference on translation of foreign operations	-	-	-	(11,862)	(11,862)
Total comprehensive loss for the year	-	(181,146)	-	(11,862)	(193,008)
Transfer of excess depreciation		24,534	(24,534)	-	-
Deferred taxation on excess depreciation	-	(7,360)	7,360	-	-
Dividends declared – 2010	-	(116,542)	-	-	(116,542)
At 30 September 2011	291,355	4,061,264	858,107	(65,297)	5,145,429

The revaluation surplus represents the surplus arising from the revaluation of property and is not distributable.

Retained earnings represent accumulated profit from the operations of the group.

The translation reserve represents the net currency exchange differences on translation of foreign operations.

### CONSOLIDATED STATEMENT OF CASH FLOWS

	Notes	2011 Shs'000	2010 Shs'000
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from/(used in) operations Taxation paid	30(a) 11(c)	1,050,529 (185,215)	(107,333) (194,338)
Net cash generated from/(used in) operating activities		865,314	(301,671)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property and equipment Purchase of prepaid operating lease rentals Proceeds of disposal of property and equipment Proceeds of disposal of prepaid operating lease rentals	19(a) 22	(325,835) (169) 26,123	(137,197) (10,882) 39,020 3,370
Net cash used in investing activities		(299,881)	(105,689)
CASH FLOWS FROM FINANCING ACTIVITIES			
Net (repayment of)/proceeds from Post Import Finance (PIF) Net (repayment of)/proceeds from bank loans and commercial paper borrowings Dividends paid	28	(1,294,323) (229,178) (112,716)	307,226 315,684 (195,689)
Net cash (used in)/generated from financing activities		(1,636,217)	427,221
(DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS		(1,070,784)	19,861
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR		(1,227,170)	(1,244,484)
EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS		(26,832)	(2,547)
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	30(b)	(2,324,786)	(1,227,170)